



UNREGISTERED COMMERCIAL FUNDRAISER REPORT

Listed by Overall Percentage of Funds Retained by Charity Clients

Prepared by the Office of the Secretary of State • Charitable Solicitations Program

November 2003

The Commercial Fundraisers listed below were not currently registered when this report was created. In some instances, the Commercial Fundraiser listed may no longer be soliciting in Washington State, and therefore would not be required to register.

InService America, Inc. Registration Number: 299	Percent To Charity: 98
---	-------------------------------

Also Known As:

ISA

City/State: Forest, VA

Phone Number: (804) 316-7400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2000	\$12,597,846	\$12,354,279

Charity Client(s) For The Year Reported:

Christian Childrens Fund

Trans World Radio, Inc.

United Service Organizations, Inc.

Eagle Productions Registration Number: 162	Percent To Charity: 25
---	-------------------------------

City/State: Bellingham, WA

Phone Number: (360) 676-7363

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2002	\$266,160	\$66,540

Charity Client(s) For The Year Reported:

Fraternal Order of Eagles #2622

Oak Harbor DARE Program

Vantage Financial Services, Inc. Registration Number: 420	Percent To Charity: 25
--	-------------------------------

Also Known As:

Vantage Direct Marketing Services

Vantage Group Services

Vantage Studios

City/State: Boston, MA

Phone Number: (617) 878-6000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2001	\$15,604,803	\$3,978,170

Charity Client(s) For The Year Reported:

Air Force Enlisted Villiage, Inc.

American Motorcycle Heritage Foundation

Benevolent & Protective Order of Elks of the USA
Drag Racing Association of Women
Humane Society of the United States, The
Retired Enlisted Association Inc., The
Sons of Italy Foundation

Delta Delta Delta Foundation
Fleet Reserve Association
Pioneers Foundation
Shriners Hospitals for Children
USA Hockey Foundation

Kenneth E. Leonard Registration Number: 235	Percent To Charity: 15
--	-------------------------------

City/State: Auburn, WA
Phone Number: (206) 910-9374

<u>Year-End:</u> Dec 31, 2001	<u>Total Contributions:</u> \$194,223	<u>Net to Charity Client(s):</u> \$30,000
---	---	---

Charity Client(s) For The Year Reported:

Jefferson County Historical Society
Port Townsend Marine Science Society

R&B Marketing, Inc. Registration Number: 200	Percent To Charity: 12
---	-------------------------------

Also Known As:

RST and Associates, Inc.

City/State: Sammamish, WA
Phone Number: (425) 898-1650

<u>Year-End:</u> Jun 05, 2002	<u>Total Contributions:</u> \$49,468	<u>Net to Charity Client(s):</u> \$5,975
---	--	--

Charity Client(s) For The Year Reported:

Operation Lookout National Center for Missing Youth

Community Awareness Company Registration Number: 203	Percent To Charity: 10
---	-------------------------------

City/State: Federal Way, WA
Phone Number: (253) 874-1337

<u>Year-End:</u> Dec 31, 2001	<u>Total Contributions:</u> \$140,455	<u>Net to Charity Client(s):</u> \$14,292
---	---	---

Charity Client(s) For The Year Reported:

Burn Children Recovery Foundation	Mothers Against Drunk Driving
Senetta Walton Christian Education Society of Tacoma, WA	United States Crime Education Task Force
Washington Wing Civil Air Patrol	

Hacker Group, Inc., The Registration Number: 65	Percent To Charity: 1
--	------------------------------

City/State: Bellevue, WA
Phone Number: (425) 454-8556

<u>Year-End:</u> Dec 31, 2001	<u>Total Contributions:</u> \$155,333	<u>Net to Charity Client(s):</u> \$1,215
---	---	--

Charity Client(s) For The Year Reported:

Note A:

The percentage of funds retained by charity clients is based on the most current financial information provided by the Commercial Fundraisers listed above. These percentages reflect the overall amount of funds received or retained by the client charities after all fund-raising costs have been deducted from the total value of contributions received on behalf of the charity by the Commercial Fundraiser or by the charity client. The difference between Total Contributions and Net to Charity Client(s) may include fund-raising expenses other than fees paid to a Commercial Fundraiser. It should also be noted that these figures do not necessarily indicate the specific percentage of funds allocated by a given charity to its charitable purpose. In some instances, charities may be using a combination of direct fundraising and a Commercial Fundraiser; others may be using several different Commercial Fundraisers, whose yield to the charity may vary.

Note B:

The charity clients listed are based on registration information submitted by the Commercial Fundraiser and/or the Charitable Organization. In some instances, the Commercial Fundraiser and Charitable Organization may no longer have a contractual relationship to conduct fundraising activities in Washington State.

Note C:

The financial information provided by the Commercial Fundraisers listed above is aggregate and may reflect activities in Washington State, nationally, or a combination thereof.